

## **Local 1000 Ex. Board Call**

10/22/19

10:00 EST, 9:00 CST, 8:00 MST

Members Present: Eve Goldberg, Aaron Fowler, Kev Corbett, Vi Wickam, Rosalynn Dennett, Erin Mae Lewis, Gary Hermus

Eve called the meeting to order at 9:03 a.m. CST.

The board approved Minutes. Rosalynn moved to accept. Gary 2<sup>nd</sup>. **Approved.**

### **Members To Be Ratified**

\*Adam Bowman, \*Brenna MacCrimmon, \*Chris MacLean, \*\*Daniel Hawthorne, \*\*Martha Hawthorne, \*\*Robert Teehan, \*\*William Foss. (\*Canadian, \*\* US)

Gary moved to ratify. Vi 2<sup>nd</sup>. **Approved.**

### **CBAs To Be Ratified**

Charles and Marilyn Bernhardt (2019). Erin moved to accept. Vi 2<sup>nd</sup>. **Approved**

Charles and Marilyn Bernhardt (2020). Vi moved to accept, Erin 2<sup>nd</sup> **Approved**  
Girl Wednesday. Gary moved to accept. Erin 2<sup>nd</sup>. **Approved.**

**President's Report-** Preparing for FARM and NERFA. We will be voting on by-law changes and new board members at NERFA so lots of work being given to these two items.

One of the conversations being held with the Past Presidents group is to pay the Secretary Treasurer. The committee has also been looking at Committee work, making sure they understand their role and reporting to the board. Kev reported that the Canadian Committee is strengthening their work.

A group is being put together to re-negotiate the Clearwater CBA. John McCutcheon and John O'Conner are working on this. It is several years out of date, no successors agreement has been put together.

Tino Gagliardi. Eastern Rep for AFM reached out to us about a conversation about concern on our financial status and long term viability. He will conduct a compliance audit soon to help support us.

Waiting on Local 802 to let us know about new office space. In a waiting space. Possibility of moving to the National AFM office space. Could be free or very reduced for one year. Eve is working on this.

### **Secretary-Treasurer Report-**

*Profit and Loss (Accrual)-* \$7,000 in red on income side. \$2,067.98 down on expense side. The tri-annual National conference was a big pay out this year. \$1,566.23 behind for the year overall.

Reviewed *Profit Loss Cash* report.

*Balance Sheet-* Our assets are down overall. We plan to write of \$1,700 in loans this year. This will get us in good stead with our ERF loans.

Erin Mae moved to receive the report. Kev 2<sup>nd</sup>.

**Draft Budget-** Vi presented a 2020 budget presented by the Finance Committee.

Create a committee to create a Membership Retreat committee to look at a retreat in 2021. Erin Mae is willing to serve on the committee. Eve will work with Erin in creating this committee. Aaron moved, Erin Mae 2<sup>nd</sup>. **Approved**

Recommendation from the Presidents group to put \$1,000 in the budget for Secretary Treasurer position. Kev moved, Gary 2<sup>nd</sup>. **Approved**.

Gary moved to accept the budget as edited. Kev 2<sup>nd</sup>. **Approved**. (Vi will send to Finance committee)

**Office Report**-working on Drop box overflow. The board approved to move to Google Drive. Send your google address to Vi.

The Presidents committee suggested we have a committee to oversee the Personnel and Policy and Procedures manual. We will talk about this at our next meeting.

**Canadian Report**- Kev reported that he will make notes on the calls he has with Canadian members as part of the Canadian committee. He is working on stabilizing the committee with members who can actually meet regularly.

Kev is working on Canadian members to go to NERFA in order to discuss the by-law changes. Eve is working with A

**Communications Cttee**- Facebook Guidelines.

**FARM** – Aaron.

**NERFA** – Eve

**Folk Alliance**- Barter Agreement completed.

**FAI Webinar Report** – Aaron. Available on FAI website. <https://www.folk.org/page/webinars>. Barter agreement finished.

Other Business

Vi moved to adjourn the meeting at 10:38.

## Local 1000, AFM 2020 Proposed Budget

	Jan - Dec 2018	Jan - Dec 2017	Proposed 2020
<b>Income</b>			
<b>5000 Membership Dues &amp; Assesmnt</b>			
5010 Annual Dues	69,939.14	61,986.07	\$ 70,000.00
5020 Quarterly Dues	20,460.59	20,450.00	\$ 20,500.00
5025 Work Dues	15,643.45	18,322.70	\$ 16,000.00
5030 Initiation Fee	1,870.00	1,705.00	\$ 1,800.00
5035 Re-Instatement Fees	150.00	275.00	\$ 150.00
5040 Work Dues Equiv Donation	1,681.84	1,642.88	\$ 1,600.00
5041 Individual Donations		-38.97	
5045 \$25 fo 25 years	589.00		\$ -
5046 Amy Gift Donation	0.00	0.12	\$ -
5047-2 Banjo (Fundraiser) Pete Seeger		3,700.00	\$ -
<b>Total 5041 Individual Donations</b>	<b>\$ 589.00</b>	<b>\$ 3,661.15</b>	
5050 Joe Hill Educational Fund	198.75	234.25	\$ -
5055 ERF contributions	1,005.69	899.75	\$ -
5060 Member Retreat Reg	1,000.00		
5061 Reg - Great Labor Arts Gathering	0.00		
5070 Returned check	261.32	0.00	
<b>Total 5000 Membership Dues &amp; Assesmnt</b>	<b>\$ 112,799.78</b>	<b>\$ 109,176.80</b>	<b>\$ 110,050.00</b>
<b>Services</b>		-156.00	
<b>Total Income</b>	<b>\$ 112,799.78</b>	<b>\$ 109,020.80</b>	<b>\$ 110,050.00</b>
<b>Gross Profit</b>	<b>\$ 112,799.78</b>	<b>\$ 109,020.80</b>	<b>\$ 110,050.00</b>
<b>Expenses</b>			
5999 Refund of Dues Payment	261.32	281.00	\$ -
<b>6000 Payroll and Allowances</b>			
6025 Officer Salaries			\$ 1.00
6027 Secretary Treasurer		1.00	\$ 1,000.00
<b>Total 6025 Officer Salaries</b>	<b>\$ 0.00</b>	<b>\$ 1.00</b>	<b>\$ 1,001.00</b>
<b>Total 6000 Payroll and Allowances</b>	<b>\$ 0.00</b>	<b>\$ 1.00</b>	<b>\$ 1,001.00</b>
6050 Grants to Members	2,000.00		
<b>6100 Payroll Taxes</b>			
6105 Employer Payroll Taxes		-864.68	\$ -
<b>Total 6100 Payroll Taxes</b>	<b>\$ 0.00</b>	<b>-\$ 864.68</b>	<b>\$ 0.00</b>
<b>6300 Occupancy</b>			
6305 Rent	6,000.00	6,000.00	\$ 6,000.00
<b>Total 6300 Occupancy</b>	<b>\$ 6,000.00</b>	<b>\$ 6,000.00</b>	<b>\$ 6,000.00</b>
<b>6400 Telecommunications</b>			
6405 Telephone	452.41	405.08	\$ 450.00
<b>Total 6400 Telecommunications</b>	<b>\$ 452.41</b>	<b>\$ 405.08</b>	<b>\$ 450.00</b>
<b>6500 Printing</b>			
6510 Checks and Deposit Slips		38.71	\$ -
6510 Checks and Deposit Slips		40.17	\$ -
6520 Utah Philips Award Plaque		100.68	\$ -

<b>6525 Newsletter</b>				
6530 Design Newsletter	320.00	300.00	\$	350.00
6535 Printing Newsletter	1,170.76	469.54	\$	600.00
6540 Mailing Services	800.35	302.50	\$	100.00
6545 Taxes Paid		104.86	\$	-
<b>Total 6525 Newsletter</b>	<b>\$ 2,291.11</b>	<b>\$ 1,176.90</b>	<b>\$</b>	<b>1,050.00</b>
6570 Membership Cards	191.63		\$	-
<b>Total 6500 Printing</b>	<b>\$ 2,482.74</b>	<b>\$ 1,356.46</b>	<b>\$</b>	<b>1,050.00</b>
<b>6600 Postage &amp; Shipping</b>				
6605 Postage	404.12	300.00	\$	400.00
6610 Shipping	805.45	1,474.54	\$	800.00
<b>Total 6600 Postage &amp; Shipping</b>	<b>\$ 1,209.57</b>	<b>\$ 1,774.54</b>	<b>\$</b>	<b>1,200.00</b>
<b>6700 Office</b>				
6710 Office Supplies	345.38	402.88	\$	450.00
6715 Office Other Exp	119.07		\$	-
<b>Total 6700 Office</b>	<b>\$ 464.45</b>	<b>\$ 402.88</b>	<b>\$</b>	<b>450.00</b>
<b>6720 Bank Charges</b>				
6725 Bank Service Charge	-225.00	274.95	\$	-
6727 CAD to USD (exchange rate)		60.53	\$	-
6740 Paypal fees	38.03	37.65	\$	-
6745 Stripe fees	38.03	2,408.36	\$	-
6750 Square fees	1,277.62	102.50	\$	1,200.00
6752 Bill and Pay, SPS, Skyline Payments	47.71	34.29	\$	50.00
6760 Credit Card Interest/Fees	2,425.25	543.85	\$	2,500.00
	-115.68	10.88	\$	-
<b>Total 6720 Bank Charges</b>	<b>\$ 3,447.93</b>	<b>\$ 3,473.01</b>	<b>\$</b>	<b>3,750.00</b>
<b>6900 Accounting</b>				
6910 Bookkeeping & Accounting	2,578.00	2,524.00	\$	2,600.00
<b>Total 6900 Accounting</b>	<b>\$ 2,578.00</b>	<b>\$ 2,524.00</b>	<b>\$</b>	<b>2,600.00</b>
<b>7100 Computer</b>				
<b>7110 Computer Related</b>				
7120 Hardware		402.83	\$	400.00
7121 Software	849.27	412.62	\$	850.00
7130 Backup service		119.98	\$	120.00
<b>Total 7110 Computer Related</b>	<b>\$ 849.27</b>	<b>\$ 935.43</b>	<b>\$</b>	<b>1,370.00</b>
<b>7150 Website</b>				
7156 Website Hosting	408.75	265.63	\$	265.00
<b>Total 7150 Website</b>	<b>\$ 408.75</b>	<b>\$ 265.63</b>	<b>\$</b>	<b>265.00</b>
<b>Total 7100 Computer</b>	<b>\$ 1,258.02</b>	<b>\$ 1,201.06</b>	<b>\$</b>	<b>1,635.00</b>
<b>7300 Conference &amp; Exec Meetings</b>				
7305 Airfare	3,410.92	1,968.30		
7306 Taxes & Carrier Imposed Fees		117.61		
<b>Total 7305 Airfare</b>	<b>\$ 3,410.92</b>	<b>\$ 2,085.91</b>		
7310 Conference Fees	1,147.92	2,225.32		
7315 Lodging	3,908.20	3,897.75		
7320 Meals	215.21	93.36		
7330 Parking		18.00		
7335 Ground transportation	295.01	1,522.24		
7340 Per Diem	1,040.00	2,398.00		
7344 (Exhibit Hall Fee)	120.00	75.00		

7345 SFZ (Showcase Free Zone)	480.12	256.20		
<b>Total 7300 Conference &amp; Exec Meetings</b>	<b>\$ 10,617.38</b>	<b>\$ 12,571.78</b>	<b>\$</b>	<b>13,000.00</b>
7350 Member Gatherings				
7355 Gathering Travel	645.22			
7370 Gathering Honoraria	770.00			
<b>Total 7350 Member Gatherings</b>	<b>\$ 1,415.22</b>	<b>\$ 0.00</b>	<b>\$</b>	<b>0.00</b>
7400 AFM Per Capita Taxes	31,647.00	32,505.55	\$	32,500.00
7500 AFM FIF	1,170.00	1,170.00	\$	1,170.00
8000 Advertising/Promotion				
8005 Advertising		40.90	\$	-
8010 Promotional Materials	133.58	31.26	\$	-
8050 Brochures			\$	-
8055 Design Brochures	329.78		\$	-
8060 Printing Brochures	599.73		\$	-
<b>Total 8050 Brochures</b>	<b>\$ 929.51</b>	<b>\$ 0.00</b>	<b>\$</b>	<b>0.00</b>
<b>Total 8000 Advertising/Promotion</b>	<b>\$ 1,063.09</b>	<b>\$ 72.16</b>	<b>\$</b>	<b>0.00</b>
Payroll Expenses				
Disability Insurance	193.23	122.76	\$	200.00
Pension	3,849.67	3,989.51	\$	3,900.00
Taxes	3,117.07	3,659.56	\$	3,200.00
Wages	36,973.47	41,581.98	\$	37,000.00
Work Comp	895.36	1,361.59	\$	900.00
<b>Total Payroll Expenses</b>	<b>\$ 45,028.80</b>	<b>\$ 50,715.40</b>	<b>\$</b>	<b>45,200.00</b>
<b>Total Expenses</b>	<b>\$ 111,095.93</b>	<b>\$ 113,589.24</b>	<b>\$</b>	<b>110,006.00</b>
<b>Net Operating Income</b>	<b>\$ 1,703.85</b>	<b>-\$ 4,568.44</b>	<b>\$</b>	<b>44.00</b>
Other Income				
5100 Investment Income				
5101 Amex (points used for cash)	5.48		\$	-
5105 Bank Interest	3.83	2.29	\$	-
<b>Total 5100 Investment Income</b>	<b>\$ 9.31</b>	<b>\$ 2.29</b>	<b>\$</b>	<b>0.00</b>
5500 Other Income	45.00		\$	-
<b>Total Other Income</b>	<b>\$ 54.31</b>	<b>\$ 2.29</b>	<b>\$</b>	<b>0.00</b>
Other Expenses				
Other Miscellaneous Expenditure	45.00		\$	-
<b>Total Other Expenses</b>	<b>\$ 45.00</b>	<b>\$ 0.00</b>	<b>\$</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>\$ 9.31</b>	<b>\$ 2.29</b>	<b>\$</b>	<b>0.00</b>
<b>Net Income</b>	<b>\$ 1,713.16</b>	<b>-\$ 4,566.15</b>	<b>\$</b>	<b>44.00</b>

Wednesday, Jul 17, 2019 07:40:47 AM GMT-7 - Accrual Basis

# Local 1000, AFM 2020 Proposed Budget

## Income

### Dues & Assesmnt

Annual Dues	\$ 70,000.00
Quarterly Dues	\$ 20,500.00
Work Dues	\$ 16,000.00
Work Dues Equiv Donation	\$ 1,600.00
Initiation Fee	\$ 1,800.00
Re-Instatement Fees	\$ 150.00
Individual Donations (ERF, Joe Hill, etc.)	\$ -
<b>Total Income</b>	<b><u>\$ 110,050.00</u></b>

## Expenses

AFM Per Capita Taxes	\$ 32,500.00
AFM FIF (Initiation Fees)	\$ 1,170.00
<b>Total AFM Fees</b>	<b><u>\$ 33,670.00</u></b>
<b>Staff Payroll Expenses</b>	
Disability Insurance	\$ 200.00
Pension	\$ 3,900.00
Taxes	\$ 3,200.00
Wages	\$ 37,000.00
Work Comp	\$ 900.00
<b>Total Payroll Expenses</b>	<b><u>\$ 45,200.00</u></b>
<b>Officer Salaries</b>	
President	\$ 1.00
Secretary Treasurer	\$ 1,000.00
<b>Total Officer Salaries</b>	<b><u>\$ 1,001.00</u></b>
6305 Rent	\$ 6,000.00
6405 Telephone	\$ 450.00
Newsletter	\$ 1,050.00
Postage & Shipping	\$ 1,200.00
Office Supplies	\$ 450.00
Bank Fees (CC Processing)	\$ 3,750.00
6910 Bookkeeping & Accounting	\$ 2,600.00
Computer Hardware and Software	\$ 1,370.00
Website Hosting	\$ 265.00
Conference & Exec Meetings	\$ 13,000.00
<b>Total Expenses</b>	<b><u>\$ 110,006.00</u></b>
<b>Net Income</b>	<b><u>\$ 44.00</u></b>

# Local 1000, AFM

## BALANCE SHEET

As of September 30, 2019

	TOTAL		
	AS OF SEP 30, 2019	AS OF SEP 30, 2018 (PY)	CHANGE
<b>ASSETS</b>			
Current Assets			
Bank Accounts			
1000 Cash	0.00	0.00	0.00
1005 "199"	0.00	0.00	0.00
1010 Amalgamated Bank - primary	3,013.03	511.91	2,501.12
1011 Actors Federal Credit Union	0.00	0.00	0.00
1015 Amalgamated Savings ERF	1,740.05	3,832.15	-2,092.10
1020 Greenfield Savings	0.00	0.00	0.00
1025 Petty Cash	100.00	100.00	0.00
1081 Astoria Bank - closed	0.00	0.00	0.00
1082 Astoria ERF - Acct CLOSED	0.00	0.00	0.00
<b>Total 1000 Cash</b>	<b>4,853.08</b>	<b>4,444.06</b>	<b>409.02</b>
<b>Total Bank Accounts</b>	<b>\$4,853.08</b>	<b>\$4,444.06</b>	<b>\$409.02</b>
Accounts Receivable			
3400 Accounts Receivable	18,874.79	21,208.71	-2,333.92
3405 Loans Receivable	0.00	0.00	0.00
<b>Total Accounts Receivable</b>	<b>\$18,874.79</b>	<b>\$21,208.71</b>	<b>\$ -2,333.92</b>
Other Current Assets			
1900 Undeposited Funds	1,489.23	46.75	1,442.48
1950 To/From EB Members	0.00	0.00	0.00
Payroll Refunds	84.00		84.00
<b>Total Other Current Assets</b>	<b>\$1,573.23</b>	<b>\$46.75</b>	<b>\$1,526.48</b>
<b>Total Current Assets</b>	<b>\$25,301.10</b>	<b>\$25,699.52</b>	<b>\$ -398.42</b>
Fixed Assets			
2000 Fixed Assets			
2005 Computers	0.00	0.00	0.00
2006 Banjo	0.00	0.00	0.00
<b>Total 2000 Fixed Assets</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Fixed Assets</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
Other Assets			
3000 Other Assets			
3015 Bad Debt	0.00	0.00	0.00
3030 Employee Advances	0.00	0.00	0.00
3410 Loans Receivable	2,586.50	3,530.50	-944.00
<b>Total 3000 Other Assets</b>	<b>2,586.50</b>	<b>3,530.50</b>	<b>-944.00</b>
<b>Total Other Assets</b>	<b>\$2,586.50</b>	<b>\$3,530.50</b>	<b>\$ -944.00</b>
<b>TOTAL ASSETS</b>	<b>\$27,887.60</b>	<b>\$29,230.02</b>	<b>\$ -1,342.42</b>
<b>LIABILITIES AND EQUITY</b>			
Liabilities			

	TOTAL		
	AS OF SEP 30, 2019	AS OF SEP 30, 2018 (PY)	CHANGE
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
3550 Accounts Payable	0.00	487.40	-487.40
<b>Total Accounts Payable</b>	<b>\$0.00</b>	<b>\$487.40</b>	<b>\$ -487.40</b>
<b>Credit Cards</b>			
3554 Charges reimbursed to Local 1000	169.58	0.00	169.58
3555 AmEx Gold CLOSED	0.00	0.00	0.00
3560 Union Plus CC	0.00	0.00	0.00
3567 Capital One CC	0.00	0.00	0.00
3568 Capital One SPARK CC	0.00	0.00	0.00
3569 Blue Business Plus Card-12001	26.13	425.90	-399.77
<b>Total Credit Cards</b>	<b>\$195.71</b>	<b>\$425.90</b>	<b>\$ -230.19</b>
<b>Other Current Liabilities</b>			
<b>3500 Other Liabilities</b>			
3515 TEMPO-AFM Legislative Actn Fnd	0.00	0.00	0.00
3520 ERF - tracking	0.00	0.00	0.00
3525 Member Overpayments	281.00	281.00	0.00
3530 Payroll Liabilities	0.00	0.00	0.00
3535 Joe Hill Ed. Fund Tracking Acct	0.00	0.00	0.00
<b>Total 3500 Other Liabilities</b>	<b>281.00</b>	<b>281.00</b>	<b>0.00</b>
<b>3540 Payroll Liabilities</b>			
3541 10% to NY State	0.00	370.23	-370.23
3542 Federal Taxes (941/944)	320.14	697.41	-377.27
3543 Federal Unemployment (940)	84.00	0.00	84.00
3544 NY - City Resident	0.00	0.00	0.00
3545 NY - Disability Employee	40.80	88.80	-48.00
3546 NYS Employment Taxes	113.89	113.64	0.25
3547 NYS Income Tax	158.21	218.72	-60.51
<b>Total 3540 Payroll Liabilities</b>	<b>717.04</b>	<b>1,488.80</b>	<b>-771.76</b>
<b>Total Other Current Liabilities</b>	<b>\$998.04</b>	<b>\$1,769.80</b>	<b>\$ -771.76</b>
<b>Total Current Liabilities</b>	<b>\$1,193.75</b>	<b>\$2,683.10</b>	<b>\$ -1,489.35</b>
<b>Total Liabilities</b>	<b>\$1,193.75</b>	<b>\$2,683.10</b>	<b>\$ -1,489.35</b>
<b>Equity</b>			
4005 Retained Earnings	11,767.01	10,053.85	1,713.16
4010 Opening Bal Equity	0.00	0.00	0.00
Net Income	14,926.84	16,493.07	-1,566.23
<b>Total Equity</b>	<b>\$26,693.85</b>	<b>\$26,546.92</b>	<b>\$146.93</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$27,887.60</b>	<b>\$29,230.02</b>	<b>\$ -1,342.42</b>

**Local 1000, AFM**  
**Profit and Loss**  
January - September, 2019

	Jan - Sep, 2019	Total Jan - Sep, 2018 (PY)	Change
<b>Income</b>			
5000 Membership Dues & Assesmnt	65.17		65.17
5010 Annual Dues	76,135.69	75,557.33	578.36
5020 Quarterly Dues	13,169.83	15,450.12	-2,280.29
5025 Work Dues	10,698.67	11,522.31	-823.64
5030 Initiation Fee	1,270.00	1,235.00	35.00
5035 Re-Instatement Fees	175.00	75.00	100.00
5040 Work Dues Equiv Donation	1,224.33	1,311.09	-86.76
5041 Individual Donations			0.00
5045 \$25 fo 25 years	50.00	589.00	-539.00
Total 5041 Individual Donations	<b>\$ 50.00</b>	<b>\$ 589.00</b>	<b>-\$ 539.00</b>
5050 Joe Hill Educational Fund	66.50	179.00	-112.50
5055 ERF contributions	553.15	929.00	-375.85
5060 Member Retreat Reg		1,000.00	-1,000.00
5061 Reg - Great Labor Arts Gathering		0.00	0.00
Total 5000 Membership Dues & Assesmnt	<b>\$ 103,408.34</b>	<b>\$ 107,847.85</b>	<b>-\$ 4,439.51</b>
Services	-532.00		-532.00
Unapplied Cash Payment Income	180.75	-482.38	663.13
<b>Total Income</b>	<b>\$ 103,057.09</b>	<b>\$ 107,365.47</b>	<b>-\$ 4,308.38</b>
<b>Gross Profit</b>	<b>\$ 103,057.09</b>	<b>\$ 107,365.47</b>	<b>-\$ 4,308.38</b>
<b>Expenses</b>			
6050 Grants to Members		2,000.00	-2,000.00
6300 Occupancy			0.00
6305 Rent	4,500.00	4,500.00	0.00
Total 6300 Occupancy	<b>\$ 4,500.00</b>	<b>\$ 4,500.00</b>	<b>\$ 0.00</b>
6400 Telecommunications			0.00
6405 Telephone	292.37	333.80	-41.43
Total 6400 Telecommunications	<b>\$ 292.37</b>	<b>\$ 333.80</b>	<b>-\$ 41.43</b>
6500 Printing			0.00
6525 Newsletter			0.00
6530 Design Newsletter	300.00	320.00	-20.00
6535 Printing Newsletter	983.55	1,170.76	-187.21
6540 Mailing Services	728.38	800.35	-71.97
Total 6525 Newsletter	<b>\$ 2,011.93</b>	<b>\$ 2,291.11</b>	<b>-\$ 279.18</b>
6570 Membership Cards		191.63	-191.63
Total 6500 Printing	<b>\$ 2,011.93</b>	<b>\$ 2,482.74</b>	<b>-\$ 470.81</b>
6600 Postage & Shipping			0.00
6605 Postage	56.92	404.12	-347.20
6610 Shipping	570.80	637.98	-67.18
Total 6600 Postage & Shipping	<b>\$ 627.72</b>	<b>\$ 1,042.10</b>	<b>-\$ 414.38</b>
6700 Office			0.00
6710 Office Supplies	595.46	261.93	333.53

6715 Office Other Exp		119.07	-119.07
<b>Total 6700 Office</b>	<b>\$ 595.46</b>	<b>\$ 381.00</b>	<b>\$ 214.46</b>
6720 Bank Charges		-225.00	225.00
6740 Paypal fees	72.85	11.17	61.68
6745 Stripe fees	702.87	903.14	-200.27
6750 Square fees		28.24	-28.24
6752 Bill and Pay, SPS, Skyline Payments	2,001.39	1,943.32	58.07
6760 Credit Card Interest/Fees	-4.57	-134.33	129.76
<b>Total 6720 Bank Charges</b>	<b>\$ 2,772.54</b>	<b>\$ 2,526.54</b>	<b>\$ 246.00</b>
6900 Accounting			0.00
6910 Bookkeeping & Accounting	2,500.00	2,578.00	-78.00
<b>Total 6900 Accounting</b>	<b>\$ 2,500.00</b>	<b>\$ 2,578.00</b>	<b>-\$ 78.00</b>
7100 Computer			0.00
7110 Computer Related			0.00
7121 Software	706.64	594.48	112.16
7131 Internet Service	65.26		65.26
<b>Total 7110 Computer Related</b>	<b>\$ 771.90</b>	<b>\$ 594.48</b>	<b>\$ 177.42</b>
7150 Website			0.00
7156 Website Hosting	134.98	363.73	-228.75
<b>Total 7150 Website</b>	<b>\$ 134.98</b>	<b>\$ 363.73</b>	<b>-\$ 228.75</b>
<b>Total 7100 Computer</b>	<b>\$ 906.88</b>	<b>\$ 958.21</b>	<b>-\$ 51.33</b>
7300 Conference & Exec Meetings			0.00
7305 Airfare	1,234.46	1,613.98	-379.52
7306 Taxes & Carrier Imposed Fees	34.36		34.36
<b>Total 7305 Airfare</b>	<b>\$ 1,268.82</b>	<b>\$ 1,613.98</b>	<b>-\$ 345.16</b>
7310 Conference Fees	175.00	847.92	-672.92
7315 Lodging	4,327.39	2,806.60	1,520.79
7320 Meals	131.04	215.21	-84.17
7330 Parking	119.54		119.54
7335 Ground transportation	404.29	264.51	139.78
7340 Per Diem	1,266.09	902.00	364.09
7344 (Exhibit Hall Fee)	60.00	120.00	-60.00
7345 SFZ (Showcase Free Zone)	319.82	209.83	109.99
<b>Total 7300 Conference &amp; Exec Meetings</b>	<b>\$ 8,071.99</b>	<b>\$ 6,980.05</b>	<b>\$ 1,091.94</b>
7350 Member Gatherings			0.00
7355 Gathering Travel		645.22	-645.22
7370 Gathering Honoraria		770.00	-770.00
<b>Total 7350 Member Gatherings</b>	<b>\$ 0.00</b>	<b>\$ 1,415.22</b>	<b>-\$ 1,415.22</b>
7400 AFM Per Capita Taxes	23,512.50	23,661.00	-148.50
7401 AFM Per Capita Late Payment Penalties	955.47		955.47
<b>Total 7400 AFM Per Capita Taxes</b>	<b>\$ 24,467.97</b>	<b>\$ 23,661.00</b>	<b>\$ 806.97</b>
7500 AFM FIF	585.00	845.00	-260.00
7600 Donation & Contributions	150.00		150.00
8000 Advertising/Promotion			0.00
8010 Promotional Materials		109.63	-109.63
8020 Trade Show	44.29		44.29
8050 Brochures			0.00
8055 Design Brochures		329.78	-329.78
8060 Printing Brochures		599.73	-599.73

<b>Total 8050 Brochures</b>	<b>\$ 0.00</b>	<b>\$ 929.51</b>	<b>-\$ 929.51</b>
<b>Total 8000 Advertising/Promotion</b>	<b>\$ 44.29</b>	<b>\$ 1,039.14</b>	<b>-\$ 994.85</b>
<b>Payroll Expenses</b>			0.00
<b>Disability Insurance</b>	191.57	301.83	-110.26
<b>Pension</b>	2,971.41	2,921.82	49.59
<b>Taxes</b>	2,452.55	2,446.59	5.96
<b>Wages</b>	27,091.16	28,209.07	-1,117.91
<b>Work Comp</b>		895.36	-895.36
<b>Total Payroll Expenses</b>	<b>\$ 32,706.69</b>	<b>\$ 34,774.67</b>	<b>-\$ 2,067.98</b>
<b>Unapplied Cash Bill Payment Expense</b>	0.00	0.00	0.00
<b>Total Expenses</b>	<b>\$ 80,232.84</b>	<b>\$ 85,517.47</b>	<b>-\$ 5,284.63</b>
<b>Net Operating Income</b>	<b>\$ 22,824.25</b>	<b>\$ 21,848.00</b>	<b>\$ 976.25</b>
<b>Other Income</b>			
<b>5100 Investment Income</b>			0.00
<b>5101 Amex (points used for cash)</b>		5.48	-5.48
<b>5105 Bank Interest</b>	1.24	2.86	-1.62
<b>Total 5100 Investment Income</b>	<b>\$ 1.24</b>	<b>\$ 8.34</b>	<b>-\$ 7.10</b>
<b>Total Other Income</b>	<b>\$ 1.24</b>	<b>\$ 8.34</b>	<b>-\$ 7.10</b>
<b>Net Other Income</b>	<b>\$ 1.24</b>	<b>\$ 8.34</b>	<b>-\$ 7.10</b>
<b>Net Income</b>	<b>\$ 22,825.49</b>	<b>\$ 21,856.34</b>	<b>\$ 969.15</b>
<b>AR Adjustment</b>	26,762.69	26,082.83	
<b>Actual Cash Basis Profit</b>	<b>(3,937.20)</b>	<b>(4,226.49)</b>	

Friday, Oct 04, 2019 06:17:34 AM GMT-7 - Cash Basis

# Local 1000, AFM

## PROFIT AND LOSS

January - September, 2019

	TOTAL		
	JAN - SEP, 2019	JAN - SEP, 2018 (PY)	CHANGE
<b>Income</b>			
5000 Membership Dues & Assesmnt	220.00		220.00
5010 Annual Dues	69,273.69	68,553.83	719.86
5020 Quarterly Dues	12,963.75	15,090.59	-2,126.84
5025 Work Dues	9,907.96	13,218.50	-3,310.54
5030 Initiation Fee	1,270.00	1,335.00	-65.00
5035 Re-Instatement Fees	175.00	75.00	100.00
5040 Work Dues Equiv Donation	1,224.33	1,475.09	-250.76
5041 Individual Donations			
5045 \$25 fo 25 years	50.00	589.00	-539.00
5046 Amy Gift Donation		0.09	-0.09
<b>Total 5041 Individual Donations</b>	<b>50.00</b>	<b>589.09</b>	<b>-539.09</b>
5050 Joe Hill Educational Fund	63.25	179.00	-115.75
5055 ERF contributions	542.46	973.50	-431.04
5060 Member Retreat Reg		1,000.00	-1,000.00
5061 Reg - Great Labor Arts Gathering		0.00	0.00
<b>Total 5000 Membership Dues &amp; Assesmnt</b>	<b>95,690.44</b>	<b>102,489.60</b>	<b>-6,799.16</b>
Services	-532.00		-532.00
<b>Total Income</b>	<b>\$95,158.44</b>	<b>\$102,489.60</b>	<b>\$ -7,331.16</b>
<b>GROSS PROFIT</b>	<b>\$95,158.44</b>	<b>\$102,489.60</b>	<b>\$ -7,331.16</b>
<b>Expenses</b>			
6050 Grants to Members		2,000.00	-2,000.00
6300 Occupancy			
6305 Rent	4,500.00	4,500.00	0.00
<b>Total 6300 Occupancy</b>	<b>4,500.00</b>	<b>4,500.00</b>	<b>0.00</b>
6400 Telecommunications			
6405 Telephone	292.37	333.80	-41.43
<b>Total 6400 Telecommunications</b>	<b>292.37</b>	<b>333.80</b>	<b>-41.43</b>
6500 Printing			
6525 Newsletter			
6530 Design Newsletter	300.00	320.00	-20.00
6535 Printing Newsletter	983.55	1,170.76	-187.21
6540 Mailing Services	728.38	800.35	-71.97
<b>Total 6525 Newsletter</b>	<b>2,011.93</b>	<b>2,291.11</b>	<b>-279.18</b>
6570 Membership Cards		191.63	-191.63
<b>Total 6500 Printing</b>	<b>2,011.93</b>	<b>2,482.74</b>	<b>-470.81</b>
6600 Postage & Shipping			
6605 Postage	56.92	404.12	-347.20
6610 Shipping	570.80	637.98	-67.18
<b>Total 6600 Postage &amp; Shipping</b>	<b>627.72</b>	<b>1,042.10</b>	<b>-414.38</b>
6700 Office			

	TOTAL		
	JAN - SEP, 2019	JAN - SEP, 2018 (PY)	CHANGE
6710 Office Supplies	595.46	261.93	333.53
6715 Office Other Exp		119.07	-119.07
<b>Total 6700 Office</b>	<b>595.46</b>	<b>381.00</b>	<b>214.46</b>
6720 Bank Charges		-225.00	225.00
6740 Paypal fees	72.85	11.17	61.68
6745 Stripe fees	702.87	903.14	-200.27
6750 Square fees		28.24	-28.24
6752 Bill and Pay, SPS, Skyline Payments	2,001.39	1,943.32	58.07
6760 Credit Card Interest/Fees	-4.57	-134.33	129.76
<b>Total 6720 Bank Charges</b>	<b>2,772.54</b>	<b>2,526.54</b>	<b>246.00</b>
6900 Accounting			
6910 Bookkeeping & Accounting	2,500.00	2,578.00	-78.00
<b>Total 6900 Accounting</b>	<b>2,500.00</b>	<b>2,578.00</b>	<b>-78.00</b>
7100 Computer			
7110 Computer Related			
7121 Software	706.64	594.48	112.16
7131 Internet Service	65.26		65.26
<b>Total 7110 Computer Related</b>	<b>771.90</b>	<b>594.48</b>	<b>177.42</b>
7150 Website			
7156 Website Hosting	134.98	363.73	-228.75
<b>Total 7150 Website</b>	<b>134.98</b>	<b>363.73</b>	<b>-228.75</b>
<b>Total 7100 Computer</b>	<b>906.88</b>	<b>958.21</b>	<b>-51.33</b>
7300 Conference & Exec Meetings			
7305 Airfare	1,234.46	1,963.38	-728.92
7306 Taxes & Carrier Imposed Fees	34.36		34.36
<b>Total 7305 Airfare</b>	<b>1,268.82</b>	<b>1,963.38</b>	<b>-694.56</b>
7310 Conference Fees	175.00	847.92	-672.92
7315 Lodging	4,327.39	2,806.60	1,520.79
7320 Meals	131.04	215.21	-84.17
7330 Parking	119.54		119.54
7335 Ground transportation	404.29	264.51	139.78
7340 Per Diem	1,266.09	1,040.00	226.09
7344 (Exhibit Hall Fee)	60.00	120.00	-60.00
7345 SFZ (Showcase Free Zone)	319.82	209.83	109.99
<b>Total 7300 Conference &amp; Exec Meetings</b>	<b>8,071.99</b>	<b>7,467.45</b>	<b>604.54</b>
7350 Member Gatherings			
7355 Gathering Travel		645.22	-645.22
7370 Gathering Honoraria		770.00	-770.00
<b>Total 7350 Member Gatherings</b>		<b>1,415.22</b>	<b>-1,415.22</b>
7400 AFM Per Capita Taxes	23,512.50	23,661.00	-148.50
7401 AFM Per Capita Late Payment Penalties	955.47		955.47
<b>Total 7400 AFM Per Capita Taxes</b>	<b>24,467.97</b>	<b>23,661.00</b>	<b>806.97</b>
7500 AFM FIF	585.00	845.00	-260.00
7600 Donation & Contributions	150.00		150.00
8000 Advertising/Promotion			
8010 Promotional Materials		109.63	-109.63
8020 Trade Show	44.29		44.29

	TOTAL		CHANGE
	JAN - SEP, 2019	JAN - SEP, 2018 (PY)	
8050 Brochures			
8055 Design Brochures		329.78	-329.78
8060 Printing Brochures		599.73	-599.73
<b>Total 8050 Brochures</b>		<b>929.51</b>	<b>-929.51</b>
<b>Total 8000 Advertising/Promotion</b>	<b>44.29</b>	<b>1,039.14</b>	<b>-994.85</b>
Payroll Expenses			
Disability Insurance	191.57	301.83	-110.26
Pension	2,971.41	2,921.82	49.59
Taxes	2,452.55	2,446.59	5.96
Wages	27,091.16	28,209.07	-1,117.91
Work Comp		895.36	-895.36
<b>Total Payroll Expenses</b>	<b>32,706.69</b>	<b>34,774.67</b>	<b>-2,067.98</b>
<b>Total Expenses</b>	<b>\$80,232.84</b>	<b>\$86,004.87</b>	<b>\$ -5,772.03</b>
NET OPERATING INCOME	<b>\$14,925.60</b>	<b>\$16,484.73</b>	<b>\$ -1,559.13</b>
Other Income			
5100 Investment Income			
5101 Amex (points used for cash)		5.48	-5.48
5105 Bank Interest	1.24	2.86	-1.62
<b>Total 5100 Investment Income</b>	<b>1.24</b>	<b>8.34</b>	<b>-7.10</b>
<b>Total Other Income</b>	<b>\$1.24</b>	<b>\$8.34</b>	<b>\$ -7.10</b>
NET OTHER INCOME	<b>\$1.24</b>	<b>\$8.34</b>	<b>\$ -7.10</b>
NET INCOME	<b>\$14,926.84</b>	<b>\$16,493.07</b>	<b>\$ -1,566.23</b>