

Local 1000 Ex. Board Minutes

1/15/19

9:30 AM EST

Members Present: Eve Goldberg, Kev Corbett, Aaron Fowler, Vi Wickam, Rosalyn Dennett, Colin Dean (staff)

Approval of Minutes

Eve presented the minutes from the December 11th Board meeting for approval. Aaron moved to accept, Vi 2nd. Board approved.

New Members

The list of new members was presented for approval. The list is as follows:

- Andre Valerio
- Carlos Fiho
- Gerald Del Rosso
- Jeremy Carter-Gordon
- Joelson Costa
- Lauren Breuig
- Lynn Rowen
- William Rowan
- Thom Tillinghast- question about dual membership or single local membership?

Vi moved that we approve all members with the understanding that Thom Tillinghast confirms either dual membership with Local 661-708 (Atlantic City) or that he has resigned in good standing. Rosalyn 2nd. Approved

Aaron will contact all US members and welcome them. Kev will call Canadian members and welcome them.

CBAs For Ratification

- Homunculus. Vi moved to accept the new CBA. Aaron 2nd. Approved
(*Aaron recused himself from the next CBA.*)
- Roomdad Productions. Vi moved to accept. Kev 2nd. Approved
- SBH Music. Kev moved to accept. Vi 2nd. Approved
- Second Story Music. Vi moved to accept. Rosalyn 2nd. Approved
- Sundance Music. Kev moved to accept. Vi 2nd. Approved

There was discussion about talking with Hudson River Sloop, Clearwater. Eve will contact Tret to discuss strategy to get a new CBA signed. The last CBA was from February 28, 2016-February 28, 2018.

Office Report

Aaron reported that the office staff are doing a great job. Eve and Aaron have completed the yearly evaluation. We are waiting on them to complete their self-evaluations and then we will schedule a time to go over the evaluation.

Colin requested a new printer for the office. Kev moved that we purchase a new printer. Rosalyn 2nd. The board approved the purchase. Vi will research the equipment and make the purchase.

Communications Committee

Aaron reported on the work of the committee. Referred folks to the minutes in Drobox. He highlighted the list of names and topics for the Cyber Union calls. He hopes to have the full 2019 schedule put together by FAI in February. He reported that Vi hopes to have the new website up by this summer.

Secretary-Treasurer's Report

Vi reported on our preliminary year-end numbers. It looks as if we finished the year in the black by about \$380.00 This is the first time in several years we were able to end in the black.

Vi took us through the Balance sheet and the Profit & Loss reports.

Richard is working with the Account on getting numbers to him so we can have a finalized report for the membership meeting it FAI in Montreal.

(Aaron had to leave the meeting so Kev took over minutes here...)

Vi says we may be able to pay our Per Cap more promptly going forward due to financial situation improving over the last year.

President Goldberg thanked Vi for his excellent work in improving the numbers this year.

Folk Alliance

Aaron can help Colin pull together an email blast for Folk Alliance.

Eve and Aaron have been working on finalizing the schedule for the Showcase Free Zone. There will be an Open House Wednesday night, and two song swap sessions each on Thursday and Friday night. Aaron is getting the promotional material together. Eve is liaising with Richard around exhibit hall materials.

The Board meeting starts 12 noon Tuesday and Membership Meeting will be Wednesday at 4 pm.

New Deal

Eve and Colin are working on the New Deal and there will be copies at Folk Alliance. Rosalyn will reach out to Tanya Tagaq's management to see if they are OK with us including a profile of member Tanya Tagaq, who is the keynote speaker at the conference.

Canadian Report

Kev reported that Chloe Charles and Samantha Martin have come on board the Canadian Committee.

Kev is going to work on what Canadian info needs to get on the website, with the assistance of Shawna Caspi. Eve already has a list like this that she will forward to Kev. This will get forwarded to Vi and Colin for addition to website.

President's Report:

Charlie and Eve working on bylaws stuff to present proposed changes in February, related to electronic meetings, and the quarterly surcharge issue.

2019 membership meetings: first of the year is at Folk Alliance, proposal is to hold one at FARM in October, and one at NERFA in November. Eve needs to find out if FARM is open to that. It spreads out our membership meetings so that we have one in the Midwest, but the second two meetings are pretty close together, with nothing in the middle of the year.

No other business

Motion to adjourn by Kev, seconded by Vi.

Local 1000, AFM

BALANCE SHEET

As of December 31, 2018

	TOTAL		
	AS OF DEC 31, 2018	AS OF DEC 31, 2017 (PP)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
1000 Cash	0.00	0.00	0.00
1005 "199"	0.00	0.00	0.00
1010 Amalgamated Bank - primary	5,983.63	2,764.41	3,219.22
1011 Actors Federal Credit Union	0.00	0.00	0.00
1015 Amalgamated Savings ERF	3,830.23	3,271.29	558.94
1020 Greenfield Savings	0.00	0.00	0.00
1025 Petty Cash	100.00	100.00	0.00
1081 Astoria Bank - closed	0.00	0.00	0.00
1082 Astoria ERF - Acct CLOSED	0.00	0.00	0.00
Total 1000 Cash	9,913.86	6,135.70	3,778.16
Total Bank Accounts	\$9,913.86	\$6,135.70	\$3,778.16
Accounts Receivable			
3400 Accounts Receivable	26,757.00	0.00	26,757.00
3405 Loans Receivable	0.00	0.00	0.00
Total Accounts Receivable	\$26,757.00	\$0.00	\$26,757.00
Other Current Assets			
1900 Undeposited Funds	718.00	795.38	-77.38
1950 To/From EB Members	0.00	0.00	0.00
Total Other Current Assets	\$718.00	\$795.38	\$ -77.38
Total Current Assets	\$37,388.86	\$6,931.08	\$30,457.78
Fixed Assets			
2000 Fixed Assets			
2005 Computers	0.00	0.00	0.00
2006 Banjo	0.00	0.00	0.00
Total 2000 Fixed Assets	0.00	0.00	0.00
Total Fixed Assets	\$0.00	\$0.00	\$0.00
Other Assets			
3000 Other Assets			
3015 Bad Debt	0.00	0.00	0.00
3030 Employee Advances	0.00	0.00	0.00
3410 Loans Receivable	3,380.50	5,785.50	-2,405.00
Total 3000 Other Assets	3,380.50	5,785.50	-2,405.00
Total Other Assets	\$3,380.50	\$5,785.50	\$ -2,405.00
TOTAL ASSETS	\$40,769.36	\$12,716.58	\$28,052.78
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			

	TOTAL		CHANGE
	AS OF DEC 31, 2018	AS OF DEC 31, 2017 (PP)	
Accounts Payable			
3550 Accounts Payable	0.00	0.00	0.00
Total Accounts Payable	\$0.00	\$0.00	\$0.00
Credit Cards			
3554 Charges reimbursed to Local 1000	633.00	0.00	633.00
3555 AmEx Gold CLOSED	0.00	1,143.30	-1,143.30
3560 Union Plus CC	0.00	0.00	0.00
3567 Capital One CC	0.00	0.00	0.00
3568 Capital One SPARK CC	0.00	0.00	0.00
3569 Blue Business Plus Card-12001	1,472.68		1,472.68
Total Credit Cards	\$2,105.68	\$1,143.30	\$962.38
Other Current Liabilities			
3500 Other Liabilities			
3515 TEMPO-AFM Legislative Actn Fnd	0.00	0.00	0.00
3520 ERF - tracking	0.00	0.00	0.00
3525 Member Overpayments	281.00	281.00	0.00
3530 Payroll Liabilities	0.00	0.00	0.00
3535 Joe Hill Ed. Fund Tracking Acct	0.00	0.00	0.00
Total 3500 Other Liabilities	281.00	281.00	0.00
3540 Payroll Liabilities			
3541 10% to NY State	79.67	76.66	3.01
3542 Federal Taxes (941/944)	741.53	733.56	7.97
3543 Federal Unemployment (940)	0.00	84.00	-84.00
3544 NY - City Resident	0.00	0.00	0.00
3545 NY - Disability Employee	103.20	45.60	57.60
3546 NYS Employment Taxes	70.30	70.30	0.00
3547 NYS Income Tax	199.31	228.31	-29.00
Total 3540 Payroll Liabilities	1,194.01	1,238.43	-44.42
Total Other Current Liabilities	\$1,475.01	\$1,519.43	\$ -44.42
Total Current Liabilities	\$3,580.69	\$2,662.73	\$917.96
Total Liabilities	\$3,580.69	\$2,662.73	\$917.96
Equity			
4005 Retained Earnings	10,053.85	14,620.00	-4,566.15
4010 Opening Bal Equity	0.00	0.00	0.00
Net Income	27,134.82	-4,566.15	31,700.97
Total Equity	\$37,188.67	\$10,053.85	\$27,134.82
TOTAL LIABILITIES AND EQUITY	\$40,769.36	\$12,716.58	\$28,052.78

Local 1000, AFM
Profit and Loss
January - December 2018

	Jan - Dec 2018	Total Jan - Dec 2017 (PP)	Change
Income			
5000 Membership Dues & Assesmnt			0.00
5010 Annual Dues	97,096.33	60,418.57	36,677.76
5020 Quarterly Dues	20,550.58	20,254.65	295.93
5025 Work Dues	14,834.31	17,243.33	-2,409.02
5030 Initiation Fee	1,770.00	1,709.35	60.65
5035 Re-Instatement Fees	150.01	275.00	-124.99
5040 Work Dues Equiv Donation	1,681.84	1,642.88	38.96
5041 Individual Donations		-38.97	38.97
5045 \$25 fo 25 years	589.00		589.00
5046 Amy Gift Donation	0.00		0.00
5047-2 Banjo (Fundraiser) Pete Seeger		3,700.00	-3,700.00
Total 5041 Individual Donations	\$ 589.00	\$ 3,661.03	-\$ 3,072.03
5050 Joe Hill Educational Fund	195.50	234.25	-38.75
5055 ERF contributions	1,007.00	887.75	119.25
5060 Member Retreat Reg	1,000.00		1,000.00
5061 Reg - Great Labor Arts Gathering	0.00		0.00
5070 Returned check	261.32	0.00	261.32
Total 5000 Membership Dues & Assesmnt	\$ 139,135.89	\$ 106,326.81	\$ 32,809.08
Services		-156.00	156.00
Unapplied Cash Payment Income	-259.03	-538.94	279.91
Total Income	\$ 138,876.86	\$ 105,631.87	\$ 33,244.99
Gross Profit	\$ 138,876.86	\$ 105,631.87	\$ 33,244.99
Expenses			
5999 Refund of Dues Payment	261.32	281.00	-19.68
6000 Payroll and Allowances			0.00
6025 Officer Salaries			0.00
6027 Secretary Treasurer		1.00	-1.00
Total 6025 Officer Salaries	\$ 0.00	\$ 1.00	-\$ 1.00
Total 6000 Payroll and Allowances	\$ 0.00	\$ 1.00	-\$ 1.00
6050 Grants to Members	2,000.00		2,000.00
6100 Payroll Taxes			0.00
6105 Employer Payroll Taxes		-864.68	864.68
Total 6100 Payroll Taxes	\$ 0.00	-\$ 864.68	\$ 864.68
6300 Occupancy			0.00
6305 Rent	6,000.00	6,000.00	0.00
Total 6300 Occupancy	\$ 6,000.00	\$ 6,000.00	\$ 0.00
6400 Telecommunications			0.00
6405 Telephone	452.41	405.08	47.33
Total 6400 Telecommunications	\$ 452.41	\$ 405.08	\$ 47.33
6500 Printing		38.71	-38.71
6510 Checks and Deposit Slips		40.17	-40.17

6520 Utah Philips Award Plaque		100.68		-100.68
6525 Newsletter				0.00
6530 Design Newsletter	320.00	300.00		20.00
6535 Printing Newsletter	1,170.76	469.54		701.22
6540 Mailing Services	800.35	302.50		497.85
6545 Taxes Paid		104.86		-104.86
Total 6525 Newsletter	\$ 2,291.11	\$ 1,176.90	\$	1,114.21
6570 Membership Cards	191.63			191.63
Total 6500 Printing	\$ 2,482.74	\$ 1,356.46	\$	1,126.28
6600 Postage & Shipping				0.00
6605 Postage	404.12	300.00		104.12
6610 Shipping	805.45	1,474.54		-669.09
Total 6600 Postage & Shipping	\$ 1,209.57	\$ 1,774.54	-\$	564.97
6700 Office				0.00
6710 Office Supplies	345.38	402.88		-57.50
6715 Office Other Exp	119.07			119.07
Total 6700 Office	\$ 464.45	\$ 402.88	\$	61.57
6720 Bank Charges	-225.00	274.95		-499.95
6725 Bank Service Charge		60.53		-60.53
6727 CAD to USD (exchange rate)		37.65		-37.65
6740 Paypal fees	38.03	2,408.36		-2,370.33
6745 Stripe fees	1,277.62	102.50		1,175.12
6750 Square fees	47.71	34.29		13.42
6752 Bill and Pay, SPS, Skyline Payments	2,425.25	543.85		1,881.40
6760 Credit Card Interest/Fees	-115.68	10.88		-126.56
Total 6720 Bank Charges	\$ 3,447.93	\$ 3,473.01	-\$	25.08
6900 Accounting				0.00
6910 Bookkeeping & Accounting	2,578.00	2,524.00		54.00
Total 6900 Accounting	\$ 2,578.00	\$ 2,524.00	\$	54.00
7000 Consulting				0.00
7015 Travel Agent	240.04			240.04
Total 7000 Consulting	\$ 240.04	\$ 0.00	\$	240.04
7100 Computer				0.00
7110 Computer Related				0.00
7120 Hardware		402.83		-402.83
7121 Software	849.27	412.62		436.65
7130 Backup service		119.98		-119.98
Total 7110 Computer Related	\$ 849.27	\$ 935.43	-\$	86.16
7150 Website				0.00
7156 Website Hosting	408.75	265.63		143.12
Total 7150 Website	\$ 408.75	\$ 265.63	\$	143.12
Total 7100 Computer	\$ 1,258.02	\$ 1,201.06	\$	56.96
7300 Conference & Exec Meetings				0.00
7305 Airfare	3,170.88	1,968.30		1,202.58
7306 Taxes & Carrier Imposed Fees		117.61		-117.61
Total 7305 Airfare	\$ 3,170.88	\$ 2,085.91	\$	1,084.97
7310 Conference Fees	1,735.92	2,225.32		-489.40
7315 Lodging	4,496.20	3,897.75		598.45
7320 Meals	215.21	93.36		121.85

7330 Parking		18.00	-18.00
7335 Ground transportation	295.01	1,522.24	-1,227.23
7340 Per Diem	1,040.00	2,398.00	-1,358.00
7344 (Exhibit Hall Fee)	120.00	75.00	45.00
7345 SFZ (Showcase Free Zone)	480.12	256.20	223.92
Total 7300 Conference & Exec Meetings	\$ 11,553.34	\$ 12,571.78	-\$ 1,018.44
7350 Member Gatherings			0.00
7355 Gathering Travel	645.22		645.22
7370 Gathering Honoraria	770.00		770.00
Total 7350 Member Gatherings	\$ 1,415.22	\$ 0.00	\$ 1,415.22
7400 AFM Per Capita Taxes	31,647.00	32,505.55	-858.55
7500 AFM FIF	1,170.00	1,170.00	0.00
8000 Advertising/Promotion			0.00
8005 Advertising		40.90	-40.90
8010 Promotional Materials	133.58	31.26	102.32
8050 Brochures			0.00
8055 Design Brochures	329.78		329.78
8060 Printing Brochures	599.73		599.73
Total 8050 Brochures	\$ 929.51	\$ 0.00	\$ 929.51
Total 8000 Advertising/Promotion	\$ 1,063.09	\$ 72.16	\$ 990.93
Payroll Expenses			0.00
Disability Insurance	296.43	122.76	173.67
Pension	3,849.67	3,989.51	-139.84
Taxes	3,117.07	3,659.56	-542.49
Wages	36,973.47	41,581.98	-4,608.51
Work Comp	895.36	1,361.59	-466.23
Total Payroll Expenses	\$ 45,132.00	\$ 50,715.40	-\$ 5,583.40
Unapplied Cash Bill Payment Expense	0.00	0.00	0.00
Total Expenses	\$ 112,375.13	\$ 113,589.24	-\$ 1,214.11
Net Operating Income	\$ 26,501.73	-\$ 7,957.37	\$ 34,459.10
Other Income			
5100 Investment Income			0.00
5101 Amex (points used for cash)	5.48		5.48
5105 Bank Interest	0.94	2.29	-1.35
Total 5100 Investment Income	\$ 6.42	\$ 2.29	\$ 4.13
Total Other Income	\$ 6.42	\$ 2.29	\$ 4.13
Other Expenses			
Other Miscellaneous Expenditure	45.00		45.00
Total Other Expenses	\$ 45.00	\$ 0.00	\$ 45.00
Net Other Income	-\$ 38.58	\$ 2.29	-\$ 40.87
Net Income	\$ 26,463.15	-\$ 7,955.08	\$ 34,418.23
Adjust for AR Counted as Income	26,082.83	0.00	
Actual Net Profit	\$380.32	(\$7,955.08)	\$8,335.40

Thursday, Jan 03, 2019 05:38:59 PM GMT-8 - Cash Basis

Local 1000, AFM

PROFIT AND LOSS

January - December 2018

	TOTAL		CHANGE
	JAN - DEC 2018	JAN - DEC 2017 (PP)	
Income			
5000 Membership Dues & Assesmnt			
5010 Annual Dues	96,701.83	61,986.07	34,715.76
5020 Quarterly Dues	20,460.59	20,450.00	10.59
5025 Work Dues	15,643.45	18,322.70	-2,679.25
5030 Initiation Fee	1,870.00	1,705.00	165.00
5035 Re-Instatement Fees	150.00	275.00	-125.00
5040 Work Dues Equiv Donation	1,681.84	1,642.88	38.96
5041 Individual Donations		-38.97	38.97
5045 \$25 fo 25 years	589.00		589.00
5046 Amy Gift Donation	0.00	0.12	-0.12
5047-2 Banjo (Fundraiser) Pete Seeger		3,700.00	-3,700.00
Total 5041 Individual Donations	589.00	3,661.15	-3,072.15
5050 Joe Hill Educational Fund	195.50	234.25	-38.75
5055 ERF contributions	995.00	899.75	95.25
5060 Member Retreat Reg	1,000.00		1,000.00
5061 Reg - Great Labor Arts Gathering	0.00		0.00
5070 Returned check	261.32	0.00	261.32
Total 5000 Membership Dues & Assesmnt	139,548.53	109,176.80	30,371.73
Services		-156.00	156.00
Total Income	\$139,548.53	\$109,020.80	\$30,527.73
GROSS PROFIT	\$139,548.53	\$109,020.80	\$30,527.73
Expenses			
5999 Refund of Dues Payment	261.32	281.00	-19.68
6000 Payroll and Allowances			
6025 Officer Salaries			
6027 Secretary Treasurer		1.00	-1.00
Total 6025 Officer Salaries		1.00	-1.00
Total 6000 Payroll and Allowances		1.00	-1.00
6050 Grants to Members	2,000.00		2,000.00
6100 Payroll Taxes			
6105 Employer Payroll Taxes		-864.68	864.68
Total 6100 Payroll Taxes		-864.68	864.68
6300 Occupancy			
6305 Rent	6,000.00	6,000.00	0.00
Total 6300 Occupancy	6,000.00	6,000.00	0.00
6400 Telecommunications			
6405 Telephone	452.41	405.08	47.33
Total 6400 Telecommunications	452.41	405.08	47.33
6500 Printing		38.71	-38.71
6510 Checks and Deposit Slips		40.17	-40.17

	TOTAL		CHANGE
	JAN - DEC 2018	JAN - DEC 2017 (PP)	
6520 Utah Philips Award Plaque		100.68	-100.68
6525 Newsletter			
6530 Design Newsletter	320.00	300.00	20.00
6535 Printing Newsletter	1,170.76	469.54	701.22
6540 Mailing Services	800.35	302.50	497.85
6545 Taxes Paid		104.86	-104.86
Total 6525 Newsletter	2,291.11	1,176.90	1,114.21
6570 Membership Cards	191.63		191.63
Total 6500 Printing	2,482.74	1,356.46	1,126.28
6600 Postage & Shipping			
6605 Postage	404.12	300.00	104.12
6610 Shipping	805.45	1,474.54	-669.09
Total 6600 Postage & Shipping	1,209.57	1,774.54	-564.97
6700 Office			
6710 Office Supplies	345.38	402.88	-57.50
6715 Office Other Exp	119.07		119.07
Total 6700 Office	464.45	402.88	61.57
6720 Bank Charges	-225.00	274.95	-499.95
6725 Bank Service Charge		60.53	-60.53
6727 CAD to USD (exchange rate)		37.65	-37.65
6740 Paypal fees	38.03	2,408.36	-2,370.33
6745 Stripe fees	1,277.62	102.50	1,175.12
6750 Square fees	47.71	34.29	13.42
6752 Bill and Pay, SPS, Skyline Payments	2,425.25	543.85	1,881.40
6760 Credit Card Interest/Fees	-115.68	10.88	-126.56
Total 6720 Bank Charges	3,447.93	3,473.01	-25.08
6900 Accounting			
6910 Bookkeeping & Accounting	2,578.00	2,524.00	54.00
Total 6900 Accounting	2,578.00	2,524.00	54.00
7000 Consulting			
7015 Travel Agent	240.04		240.04
Total 7000 Consulting	240.04		240.04
7100 Computer			
7110 Computer Related			
7120 Hardware		402.83	-402.83
7121 Software	849.27	412.62	436.65
7130 Backup service		119.98	-119.98
Total 7110 Computer Related	849.27	935.43	-86.16
7150 Website			
7156 Website Hosting	408.75	265.63	143.12
Total 7150 Website	408.75	265.63	143.12
Total 7100 Computer	1,258.02	1,201.06	56.96
7300 Conference & Exec Meetings			
7305 Airfare	3,170.88	1,968.30	1,202.58
7306 Taxes & Carrier Imposed Fees		117.61	-117.61
Total 7305 Airfare	3,170.88	2,085.91	1,084.97
7310 Conference Fees	1,735.92	2,225.32	-489.40

	TOTAL		
	JAN - DEC 2018	JAN - DEC 2017 (PP)	CHANGE
7315 Lodging	4,496.20	3,897.75	598.45
7320 Meals	215.21	93.36	121.85
7330 Parking		18.00	-18.00
7335 Ground transportation	295.01	1,522.24	-1,227.23
7340 Per Diem	1,040.00	2,398.00	-1,358.00
7344 (Exhibit Hall Fee)	120.00	75.00	45.00
7345 SFZ (Showcase Free Zone)	480.12	256.20	223.92
Total 7300 Conference & Exec Meetings	11,553.34	12,571.78	-1,018.44
7350 Member Gatherings			
7355 Gathering Travel	645.22		645.22
7370 Gathering Honoraria	770.00		770.00
Total 7350 Member Gatherings	1,415.22		1,415.22
7400 AFM Per Capita Taxes	31,647.00	32,505.55	-858.55
7500 AFM FIF	1,170.00	1,170.00	0.00
8000 Advertising/Promotion			
8005 Advertising		40.90	-40.90
8010 Promotional Materials	133.58	31.26	102.32
8050 Brochures			
8055 Design Brochures	329.78		329.78
8060 Printing Brochures	599.73		599.73
Total 8050 Brochures	929.51		929.51
Total 8000 Advertising/Promotion	1,063.09	72.16	990.93
Payroll Expenses			
Disability Insurance	296.43	122.76	173.67
Pension	3,849.67	3,989.51	-139.84
Taxes	3,117.07	3,659.56	-542.49
Wages	36,973.47	41,581.98	-4,608.51
Work Comp	895.36	1,361.59	-466.23
Total Payroll Expenses	45,132.00	50,715.40	-5,583.40
Total Expenses	\$112,375.13	\$113,589.24	\$ -1,214.11
NET OPERATING INCOME	\$27,173.40	\$ -4,568.44	\$31,741.84
Other Income			
5100 Investment Income			
5101 Amex (points used for cash)	5.48		5.48
5105 Bank Interest	0.94	2.29	-1.35
Total 5100 Investment Income	6.42	2.29	4.13
Total Other Income	\$6.42	\$2.29	\$4.13
Other Expenses			
Other Miscellaneous Expenditure	45.00		45.00
Total Other Expenses	\$45.00	\$0.00	\$45.00
NET OTHER INCOME	\$ -38.58	\$2.29	\$ -40.87
NET INCOME	\$27,134.82	\$ -4,566.15	\$31,700.97