

AFM Local 1000 Executive Board Meeting, June 6, 2016, SKYPE

A quorum being present, President Fure called the meeting to order at 9:42 AM EDT on Skype.

Present for the meeting were: Tret Fure, President; Aaron Fowler, Vice President U.S.; Eve Goldberg, Vice President Canada ; Scott Berwick, Secretary-Treasurer; Amber Rogers, Representative Midwestern U.S.; Gary Paul Hermus, Representative Western U.S.
Excused: Charlie Pilzer, Representative Eastern U.S.

AGENDA

1. **MINUTES OF PREVIOUS MEETING:** The minutes from our meeting on May 1 & 2, 2016 were approved as presented.

(We had some problems with SKYPE at this point. We had to start the call several times before we could get Eve Goldberg on the call. Aaron Fowler suggested we try ZOOM for our next online meeting, and, also, use ZOOM instead of Go-To-Meeting for our Virtual Union Hall meetings. We will work on this for the next meetings.)

2. **TREASURER'S REPORT:** Secretary-Treasurer Scott Berwick gave a brief oral summary of the May 30,2016 Balance Sheet and May 30,2016 Profit and Loss Report which were posted in Drop Box. (See attached reports.) The reports were accepted on a motion by Amber Rogers and second by Aaron Fowler.

S-T Berwick also reported that we had to purchase a new edition of Quick Books (2016) since Intuit was discontinuing support for our previous version (2013).

3. **OFFICE REPORT:** V-P U.S. Aaron Fowler reported that he has been in regular contact with the office co-managers by phone and reported that things were going smoothly. He has been working with Colin on cleaning up the L1K website.
4. **CANADIAN REPORT:** V-P Canada Eve Goldberg reported that she has been in contact with Ken Whiteley on a plan to have Local 1000 Gathering in Toronto. She said there is nothing new to report on the P2 Visa situation at this time.

5. FOLK ALLIANCE REGIONALS:

SERFA: President Tret Fure and Canadian member Bob Ardern led a very successful Local 1000 information seminar. Tret and member Si Kahn led a group songwriting workshop protesting the controversial North Carolina HB 2 law. About half of the participants were L1K members and the resulting song was excellent. President Fure was also MC for part of Thursday night's Formal Showcases.

NERFA: We plan to hold a member meeting with an election for Secretary-Treasurer and a vote on Bylaws revisions at NERFA which this year will be in Stamford, CT.

SWRFA: Western Rep Gary Paul Hermus is organizing a Local 1000 presence with V-P U.S. Aaron Fowler and immediate past Western Rep Dan Boling. We plan to buy an ad in the program book.

6. LOCAL 1000 BROCHURE: V-P Canada Eve Goldberg has started work on updating our Local 1000 brochure that we use to recruit members. Our present brochure is quite out of date.

7. RATIFICATION OF CBA's:

There were no CBA's to be ratified.

8. RATIFICATION OF NEW MEMBERS:

There were no new members to be ratified. There is still a question with Lexie Jelilyan from the last meeting.

9. NEW DEAL: S-T Berwick reported that the next New Deal will be mostly Bylaws changes, a remembrance for Brother James Durst, and Secretary-Treasurer nominee for election to the Executive Board.

10. WEBSITE: V-P Canada Eve Goldberg and Midwest Rep Amber Rogers have started work with Office Co-manager Colin Dean to clean up and update our website. We decided to drop the In Memorium section since it was out of date and since we cover that in the New Deal and New Deal back issues are available online. Eve and Amber recommended changing some of the menus and drop-downs to improve the site. The executive board approved contacting Dana Whittle to inquire about the upgrades needed.

11. FAIR TRADE MUSIC: Discussion postponed to next Exec Bd meeting.

12. BANJO RAFFLE: Tickets have been printed. Tickets will be tracked by the Local 1000 office.

13. LIFE MEMBERSHIPS: This issue is tabled for the near future.

14. NEXT MEETINGS:

Executive Board Meeting: TBD

Membership Meeting: November 10, 2016 at NERFA, Crown Plaza Stamford Hotel, Stamford, CT.

(In light of the problems we had with Skype today, V-P U.S. Aaron Fowler will be sending each exec board member a ZOOM invitation immediately after this meeting to see if ZOOM will work better than Skype for Exec Bd meetings in the future.)

15. **ADJOURNMENT:** The meeting was adjourned at 10:50 AM EDT on a motion by Amber Rogers.

Respectfully submitted,

Scott Berwick, Secretary-Treasurer

Attachments: Treasurer's Reports: 2016.05.30BalanceSheetVSPrevYear.pdf
2016.05.30YTDProfit&LossVsPrevYear.pdf

Local 1000
Balance Sheet Prev Year Comparison
As of May 30, 2016

	May 30, 16	May 30, 15	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000 · Cash				
1010 · Amalgamated Bank - primary	1,936.88	3,599.46	-1,662.58	-46.2%
1015 · Amalgamated Savings ERF	703.48	1,541.83	-838.35	-54.4%
1020 · Greenfield Savings	377.02	2,280.86	-1,903.84	-83.5%
1025 · Petty Cash	100.00	300.00	-200.00	-66.7%
Total 1000 · Cash	3,117.38	7,722.15	-4,604.77	-59.6%
Total Checking/Savings	3,117.38	7,722.15	-4,604.77	-59.6%
Accounts Receivable				
3400 · Accounts Receivable	7,321.78	13,125.38	-5,803.60	-44.2%
3405 · Loans Receivable	0.00	7,694.00	-7,694.00	-100.0%
Total Accounts Receivable	7,321.78	20,819.38	-13,497.60	-64.8%
Other Current Assets				
1900 · Undeposited Funds	80.92	693.50	-612.58	-88.3%
Total Other Current Assets	80.92	693.50	-612.58	-88.3%
Total Current Assets	10,520.08	29,235.03	-18,714.95	-64.0%
Other Assets				
3000 · Other Assets				
3410 · Loans Receivable	6,254.50	750.00	5,504.50	733.9%
Total 3000 · Other Assets	6,254.50	750.00	5,504.50	733.9%
Total Other Assets	6,254.50	750.00	5,504.50	733.9%
TOTAL ASSETS	16,774.58	29,985.03	-13,210.45	-44.1%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
3550 · Accounts Payable	2,414.50	1,000.00	1,414.50	141.5%
Total Accounts Payable	2,414.50	1,000.00	1,414.50	141.5%
Credit Cards				
3555 · AmEx	2,239.17	0.00	2,239.17	100.0%
Total Credit Cards	2,239.17	0.00	2,239.17	100.0%
Other Current Liabilities				
3500 · Other Liabilities				
3515 · TEMPO-AFM Legislative Actn Fnd	0.00	43.00	-43.00	-100.0%
3530 · Payroll Liabilities	1,736.65	1,630.25	106.40	6.5%
Total 3500 · Other Liabilities	1,736.65	1,673.25	63.40	3.8%
Total Other Current Liabilities	1,736.65	1,673.25	63.40	3.8%
Total Current Liabilities	6,390.32	2,673.25	3,717.07	139.1%
Total Liabilities	6,390.32	2,673.25	3,717.07	139.1%
Equity				
4005 · Retained Earnings	19,280.93	20,593.00	-1,312.07	-6.4%
Net Income	-8,896.67	6,718.78	-15,615.45	-232.4%
Total Equity	10,384.26	27,311.78	-16,927.52	-62.0%
TOTAL LIABILITIES & EQUITY	16,774.58	29,985.03	-13,210.45	-44.1%

Local 1000 Profit & Loss Prev Year Comparison

January 1 through May 30, 2016

	Jan 1 - May 30, 16	Jan 1 - May 30, 15	\$ Change	% Change
Ordinary Income/Expense				
Income				
5000 · Membership Dues & Assesmnt				
5010 · Annual Dues	38,566.08	39,916.13	-1,350.05	-3.4%
5020 · Quarterly Dues	5,527.00	6,707.50	-1,180.50	-17.6%
5025 · Work Dues	7,814.76	7,167.17	647.59	9.0%
5030 · Initiation Fee	1,170.00	535.00	635.00	118.7%
5035 · Re-Instatement Fees	100.00	100.00	0.00	0.0%
5040 · Work Dues Equiv Donation	939.06	1,006.60	-67.54	-6.7%
5045 · Individual Donations				
5047-2 · Banjo (Fundraiser) Pete Seeger	750.00	0.00	750.00	100.0%
5045 · Individual Donations - Other	130.00	0.00	130.00	100.0%
Total 5045 · Individual Donations	880.00	0.00	880.00	100.0%
5050 · Joe Hill Educational Fund	298.00	573.00	-275.00	-48.0%
5055 · ERF contributions	359.75	217.99	141.76	65.0%
5060 · Member Retreat Reg	7,495.00	4,190.00	3,305.00	78.9%
Total 5000 · Membership Dues & Assesmnt	63,149.65	60,413.39	2,736.26	4.5%
Total Income	63,149.65	60,413.39	2,736.26	4.5%
Gross Profit	63,149.65	60,413.39	2,736.26	4.5%
Expense				
5999 · Refund of Dues Payment	161.50	0.00	161.50	100.0%
6000 · Payroll and Allowances				
6005 · Payroll Expenses				
6006 · Salaries	14,107.46	14,639.45	-531.99	-3.6%
6005 · Payroll Expenses - Other	1,361.63	368.00	993.63	270.0%
Total 6005 · Payroll Expenses	15,469.09	15,007.45	461.64	3.1%
Total 6000 · Payroll and Allowances	15,469.09	15,007.45	461.64	3.1%
6100 · Payroll Taxes				
6105 · Employer Payroll Taxes	1,937.17	1,661.48	275.69	16.6%
6100 · Payroll Taxes - Other	84.00	0.00	84.00	100.0%
Total 6100 · Payroll Taxes	2,021.17	1,661.48	359.69	21.7%
6200 · Employee Benefits				
6210 · Pension	1,686.27	1,765.09	-78.82	-4.5%
Total 6200 · Employee Benefits	1,686.27	1,765.09	-78.82	-4.5%
6300 · Occupancy				
6305 · Rent	3,000.00	2,500.00	500.00	20.0%
Total 6300 · Occupancy	3,000.00	2,500.00	500.00	20.0%
6400 · Telecommunications				
6405 · Telephone	645.61	453.93	191.68	42.2%
Total 6400 · Telecommunications	645.61	453.93	191.68	42.2%
6500 · Printing				
6520 · Utah Phillips Award Plaque	0.00	118.29	-118.29	-100.0%
6525 · Newsletter				
6340 · Mailing Services	314.75	314.75	0.00	0.0%
6530 · Design Newsletter	300.00	0.00	300.00	100.0%
6535 · Printing Newsletter	1,144.00	1,045.00	99.00	9.5%
Total 6525 · Newsletter	1,758.75	1,359.75	399.00	29.3%
Total 6500 · Printing	1,758.75	1,478.04	280.71	19.0%
6600 · Postage & Shipping				
6605 · Postage	1,077.05	926.40	150.65	16.3%
6610 · Shipping	47.70	73.55	-25.85	-35.2%
Total 6600 · Postage & Shipping	1,124.75	999.95	124.80	12.5%
6700 · Office				
6710 · Office Supplies	108.61	223.64	-115.03	-51.4%
6720 · Bank Charges				
6725 · Bank Service Charge	10.39	-37.49	47.88	127.7%
6726 · Bank Svc Charge Foreign	20.00	25.00	-5.00	-20.0%
6727 · CAD to USD (exchange rate)	28.08	147.17	-119.09	-80.9%
6720 · Bank Charges - Other	0.00	20.06	-20.06	-100.0%
Total 6720 · Bank Charges	58.47	154.74	-96.27	-62.2%
6740 · Paypal fees	1,224.52	1,001.81	222.71	22.2%
6745 · Stripe fees	19.99	0.00	19.99	100.0%
6750 · Square fees	6.88	12.34	-5.46	-44.3%
6760 · Credit Card Interest/Fees	59.63	-20.06	79.69	397.3%
6770 · Dues and Subscriptions	0.00	250.00	-250.00	-100.0%
6780 · Taxes - Sales Tax	133.70	127.21	6.49	5.1%
6785 · Taxes - Tax Fee	0.00	90.24	-90.24	-100.0%
6790 · Office Other Exp	200.00	0.00	200.00	100.0%

Local 1000 Profit & Loss Prev Year Comparison

January 1 through May 30, 2016

	Jan 1 - May 30, 16	Jan 1 - May 30, 15	\$ Change	% Change
Total 6700 · Office	1,811.80	1,839.92	-28.12	-1.5%
6900 · Accounting				
6911 · Prof. Fees (1099-MISC tracking)	5,000.00	0.00	5,000.00	100.0%
Total 6900 · Accounting	5,000.00	0.00	5,000.00	100.0%
7100 · Computer				
7110 · Computer Related				
7130 · Backup service	0.00	56.99	-56.99	-100.0%
Total 7110 · Computer Related	0.00	56.99	-56.99	-100.0%
7150 · Website				
7155 · Web Design	32.65	0.00	32.65	100.0%
7156 · Website Services	214.67	149.08	65.59	44.0%
Total 7150 · Website	247.32	149.08	98.24	65.9%
Total 7100 · Computer	247.32	206.07	41.25	20.0%
7200 · Insurance				
7210 · Liability Insurance	300.00	0.00	300.00	100.0%
7215 · Disability Insurance	59.82	51.88	7.94	15.3%
Total 7200 · Insurance	359.82	51.88	307.94	593.6%
7300 · Conference & Exec Meetings				
7305 · Airfare	2,627.86	1,576.89	1,050.97	66.7%
7310 · Conference Fees	826.97	127.62	699.35	548.0%
7315 · Lodging	2,360.73	2,867.50	-506.77	-17.7%
7320 · Meals	56.71	0.00	56.71	100.0%
7330 · Parking	85.00	76.00	9.00	11.8%
7335 · Ground transportation	1,535.35	589.59	945.76	160.4%
7340 · Per Diem	1,251.00	843.00	408.00	48.4%
7345 · SFZ (Showcase Free Zone)	1,348.88	68.11	1,280.77	1,880.4%
Total 7300 · Conference & Exec Meetings	10,092.50	6,148.71	3,943.79	64.1%
7350 · Member Gatherings				
7355 · Gathering Travel	1,127.95	0.00	1,127.95	100.0%
7365 · Gathering Lodging	6,114.50	4,200.00	1,914.50	45.6%
7370 · Gathering Honoraria	1,750.00	1,000.00	750.00	75.0%
Total 7350 · Member Gatherings	8,992.45	5,200.00	3,792.45	72.9%
7400 · AFM Per Capita Taxes	16,566.00	16,382.50	183.50	1.1%
7500 · AFM FIF	390.00	0.00	390.00	100.0%
7700 · Fundraising Costs				
7710 · Banjo cost (Pete Seeger)	2,694.87	0.00	2,694.87	100.0%
Total 7700 · Fundraising Costs	2,694.87	0.00	2,694.87	100.0%
8000 · Advertising/Promotion				
8005 · Advertising	25.00	0.00	25.00	100.0%
Total 8000 · Advertising/Promotion	25.00	0.00	25.00	100.0%
Total Expense	72,046.90	53,695.02	18,351.88	34.2%
Net Ordinary Income	-8,897.25	6,718.37	-15,615.62	-232.4%
Other Income/Expense				
Other Income				
5100 · Investment Income				
5105 · Bank Interest	0.58	0.41	0.17	41.5%
Total 5100 · Investment Income	0.58	0.41	0.17	41.5%
Total Other Income	0.58	0.41	0.17	41.5%
Net Other Income	0.58	0.41	0.17	41.5%
Net Income	-8,896.67	6,718.78	-15,615.45	-232.4%